## FØRTUNA Nortal

### Scalable Enterprise Digital Solutions

Fortuna and Nortal have forged a strategic alliance to deliver cutting-edge technology solutions tailored for corporate enterprises across the United States. Leveraging our combined expertise, we empower organizations to elevate system reliability, streamline operations, and deliver exceptional service to their clientele. Through optimized infrastructure, robust system safeguarding, and data-driven insights, we equip businesses with the essential tools to excel in today's intricate and regulated business landscape.

#### WHY CHOOSE US?

Companies confront distinctive challenges such as aging infrastructure, stringent regulatory demands, and escalating efficiency expectations. Our solutions are meticulously crafted to address these needs, delivering tangible outcomes and fostering sustained growth.

#### **CORE CAPABILITIES:**



#### **Cloud Migration**

We enable organizations to achieve seamless transitions to the cloud, enhancing scalability and operational efficiency while reducing costs. Our approach minimizes disruption, ensuring a smooth migration process from planning through execution.

#### Past Performance:

San Jose Water Cloud Modernization: Nortal provides Infrastructure-as-Code, architecture, and DevSecOps services. This includes integrating AWS with on-premises systems via SDWAN, reducing maintenance costs, and upskilling SJW's IT staff through regular knowledge-sharing sessions.

#### Data Management

We design and implement data ecosystems that turn complex data streams into actionable insights. Our solutions improve decision-making, optimize resource allocation, and ensure compliance with regulatory standards.

#### **Past Performance:**

**Compass Group Finland Data Platform:** Nortal developed a robust, centralized data platform that unlocked new revenue streams and enabled real-time decision-making. As a result, Compass Group Finland achieved a 25% increase in operational efficiency and identified new market opportunities.

#### Cybersecurity

Our cybersecurity solutions provide comprehensive protection for critical infrastructure. We offer real-time threat detection, incident response, and proactive compliance strategies to ensure the safety and continuity of operations.

#### **Past Performance:**

**Defense Agency Security Operations:** Nortal implemented an advanced cybersecurity framework for a national defense agency, achieving zero system downtime and reducing incident response times by 40%. This fortified the agency's critical infrastructure against evolving cyber threats.



#### Artificial Intelligence (AI)

We harness the power of AI to optimize operations, from predictive maintenance to customer engagement. Our AI-driven solutions transform raw data into strategic insights, driving smarter decisions and enhancing performance.

#### **Past Performance:**

**Al-Assisted Maintenance for Outokumpu:** Nortal delivered a cutting-edge Al system that identified surface defects in real time, improving product quality by 15% and cutting operational costs by 20%. This innovation translated to millions in annual savings for Outokumpu.

#### **OUR DIFFERENTIATORS:**

#### Specific Expertise

Deep understanding of enterprise challenges, from regulatory compliance to infrastructure modernization.

#### Proven Success

Documented case studies with clear, quantifiable results in driving performance.

#### Comprehensive Solutions

From cloud migration to AI, we provide an integrated suite of tools for success.

#### **CLIENT BENEFITS:**

#### Reduce Downtime

Predictive maintenance powered by AI minimizes failures and boosts reliability.

#### 🖌 Enhance Security

Advanced cybersecurity protects against ever-evolving threats, ensuring compliance and operational continuity.

#### Scale Operations Seamlessly

Cloud migration offers the flexibility to adapt to changing demands.

#### Maximize Data Value

Data-driven insights optimize resource allocation and improve planning.

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## FØRTUNA

Fortuna is a proudly veteran-owned company committed to excellence in every aspect of our operations. We are honored to hold certifications from the National Veteran-Owned Business Association (NaVOBA) as a Service-Disabled Veteran-Owned Business Enterprise (SDVBE) and from Disability: IN as a Disability-Owned Business Enterprise (DOBE). Our dedication to supporting veterans and delivering exceptional services distinguishes us in the industry.



Nortal is a strategic innovation and technology company with an unparalleled track-record of delivering successful transformation projects for over 20 years. As a valued partner for governments, healthcare institutions, leading businesses, and Fortune 500 companies Nortal delivers value by challenging the status guo and succeeding where legacy firms fail.

AWARDS	CERTIFICATIONS
3X CONTRACTOR CONTRACT	SDVOSB SDVOSB SUCCERTIFICO SDVOSB SDVOSB SERVICERCIANAGED BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE BUILITARY SPOUSE
AMVETS XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	NAICS CODES:   • 541611 • 561320 • 561312 • 541512   • 541690 • 561330 • 541519 • 541511   • 541612 • 561311 • 541613 • 541990
Growing Companies of the Year	DUNS NUMBERS:   • CAGE: 761D5   • NY SDVOB: 181748   • SB/DVBE: 1785679   • UEI: NQLLGR6JHN17

